

The Kleos



Cleveland Convention Changes Constitution Midyear Meeting Becomes National Convention

by John J. Russo, Kleos Editor

The fraternity's annual midyear meeting was held at Cleveland State University over the weekend of February 14-16, 1986. With over 80 brothers in attendance representing some 13 undergraduate chapters and nine alumni clubs, it could be termed a very successful gathering for Alpha Phi Delta. However, after the happenings at the meeting on Saturday February 15, it will also be termed a controversial convention. It was there that the delegates overstepped the bounds of the constitution and turned the midyear meeting of the Executive Council into the National Convention of the fraternity.

The debate over the merits of this idea started last October when Vice-President Robert Valeriano circulated an amendment to the constitution to change the meeting of the National Council from the summer convention to the midyear meeting. Valeriano stated, "the attendance in general and particularly the attendance of the undergraduate chapters at the National Convention in August has been declining steadily (only five chapters out of 23 were seated the first day of the 1985 convention). Meanwhile, attendance in general and particularly of the undergraduates at our winter meeting has been steadily increasing . . . The net effect of this change is to hold the business meetings of our fraternity at a time during the year when interest is high so that our undergraduates can participate in the decisions of their fraternity."

Soon after the circulation of Valeriano's amendments, objections were being brought up. Most brothers and clubs seemed to agree with the reasoning behind the amendment, but the objections were based on the fact that according to the constitution the only meeting of the National Council had to be held between June 30 and

September 15. Until a meeting of the National Council could be held, no amendments to the constitution could be passed or even voted upon.

Therefore, on the morning of February 15, 1986 in a meeting room at Cleveland State University, the first order of business brought up by President Richard Primiano was whether or not a National Council meeting should be called to order. Primiano felt "that the constitution is very vague regarding when and how many meetings may be held." He previously stated, "The fact that only 29 delegates . . . attended the last convention indicates that strong action must be taken to revitalize the participation of the entities in the management of the fraternity. We could wait until August to deal with the problem, but by then six months will pass with the probability of another poorly attended convention."

Article 22 Section 1 of the constitution was read to the body. It states that a convention must be held between June and September.

Bob Valeriano spoke first in defense of his proposed change. He felt that there are many merits to this change. Primarily he wants to improve meeting attendance and communication. He stated that undergrads have trouble making the summer convention due to money, inconvenience, and conflicts with work and school.

After some discussion on quorum, Al Fafara of the North Jersey Alumni Club was given the floor as a dissident voice on the proposed change. Fafara spoke in favor of the idea behind the change, but that the change could not be made without it being brought up in legislation at the regular summer convention. He pointed out that APD has had the summer convention between August 15

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Over 75 brothers were in attendance at Cleveland State University for the first ever Winter National Convention.

WE ARE ALL NATIONAL

by Joseph Rossi, Executive Secretary

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THE KLEOS is the exoteric publication of Alpha Phi Delta Fraternity. A quarterly magazine devoted to educational materials concerning college and fraternity interests published under direction and authority of the National Council of Alpha Phi Delta Fraternity.

Perhaps the first sign of a disgruntled undergraduate fraternity member is when he stubbornly asks, "what does national do for me?" His attitude is based on what, if any, material things "national" has given him and his chapter.

The value and benefits of a national fraternity can't be realized until the undergraduate takes part in a national convention, or mid-year meeting. District events are a good start, but fraternity members from different parts of the country make the difference. The instant friendship, the common bond of Alpha Phi Delta, these can never be measured in material terms.

I punch these typewriter keys thinking all the while that I am writing about my own undergraduate beginning. It seemed to me that national officers showed up only when money was owed. It seemed to me that our chapter was running fine on its own. Glassboro State, it seemed to me, was all the Alpha Phi Delta I needed. Hell, I work in the summer, I can't be bothered with some stupid convention. Mid-year meeting, you kidding? It's either super bowl time or three-foot of snow.

WRONG.

The first thing we should realize about national is not to use the term as if it referred to someone else, some organization from Middle Village, New York. National is all of us. We are "national." It just so happens we have elected and appointed leaders who devote many of their free hours to helping the fraternity operate. Like any organization, to be successful, we need

leadership and cooperation. So let's refer to national in a way that reflects us, not some hated tax collector awaiting payment.

At this time we are in great need of rekindled national spirit. It is beneficial to all of us to gather twice a year (at least) and discuss business and pleasure, to meet new brothers and fondly remember older ones. It is to our benefit to teach others about Alpha Phi Delta. Teach them properly, that is. Lately, I'm afraid some pledging has taken a downward spiral. Are we teaching undergrads? Are we giving them the desire and excitement we shared on initiation night? I think not. I think we are quick to discuss brands of beer, not benefits of brotherhood.

I guess I'm just asking for some thought about who we are and where we're headed. Each year we relive the accomplishments of past leaders, past events. We turn back the pages and think of how nice things were "then." Unfortunately, this is now and we've got to get our act together. National officers must make a renewed effort to teach undergraduates about APD. Guiding young men from initiation to graduation, that's what we need, that's what they need.

Get recent graduates back involved. Fresh ideas and new thoughts will make us stronger. We can't afford to keep going in this direction. It's like an old Italian proverb I heard once: "After the ship has sunk, everyone knows how it might have been saved." Things are not well brothers. Do we hoist a sail or lower the lifeboats?

TO ALL BROTHERS AN APPEAL FOR YOUR SUPPORT

Brothers, your fraternity needs your financial help. Your donations help fund **The Kleos**, Central Office, expansion efforts and chapter support. Without your support, your fraternity cannot continue to exist. Your **Kleos** is mailed to you four times each year. We ask that you support us just once a year. Please use the envelope in this issue of **The Kleos** and mail us your tax deductible donation now. Thank you.

Your Input Needed For The 21st Century

The Alpha Phi Delta Foundation is looking for information to move the fraternity into the next century. The fraternity is seeking input from its alumni members to determine where Alpha Phi Delta should be to enhance the quality of the organization. To meet that aim the APD Foundation, under the chairmanship of Michael G. Zerega, will be sending questionnaires to all of its alumni in the spring of 1986.

The questionnaire is being organized by Rex Gatto (Psi '70) and Gatto Training Associates of Pittsburgh. In an interview with the **Kleos**, brother Gatto said that the survey/questionnaire will deal with three issues of the fraternity — scholarship, housing, and good and welfare. The questionnaire will be mailed this spring and the Foundation is asking all brothers for their help by responding to it.

The questionnaire will be designed to ask brothers for their ideas on where Alpha Phi Delta should be heading as the 21st century approaches. "What can the fraternity do for its alumni? The fraternity exists for all of us," brother Gatto responded as to why the questionnaire is being done. "This is not only a matter of fundraising, but we need your thoughts to address the questions of the 21st century. The fraternity has a lot to offer — both as a group and as individuals."

Gatto mentioned that since there are so many professionals among our membership that one of our goals should be to publish an occupational directory. Members who are in need of a professional service — medical, law, accounting, etc. — may well want to patronize a brother of their fraternity.

Once the questionnaire is mailed to alumni, Gatto Training Associates will statistically analyze all responses. All alumni who respond will receive a copy of the analysis.

KLEOS DELAYED

The winter issue of *The Kleos* was delayed and combined with the spring issue. Since the last issue went out, Central Office was reorganized and mailing addresses were updated. The Midyear Convention was held and that information has been included in this issue. Donation request envelopes have again been included in the center of *The Kleos*. The summer issue will be out around July. Please help us out and send articles for inclusion for the next issue by June 1.

The Editor

Shipley To Run For Vice President

Calvin L. Shipley has announced that he is a candidate for the office of Executive Vice President. He is a past president of the Pittsburgh Alumni Club and has been Vice President of Financial Affairs for the past three years. He is a 1975 graduate of Duquesne University where he pledged at Psi chapter in 1971.

In his three years as Treasurer of the fraternity, he has brought stability back into the financial position of Alpha Phi Delta after several years of decline. Under his financial leadership, the separation between the fraternity and the foundation has become more pronounced as it was intended to be.

In announcing his plans to run for Executive Vice President, he cited several areas for improvement for the fraternity that he plans to work on. "Communication is an ongoing problem and needs constant monitoring," he said. "Expansion must become an active force again as under Joe Rossi, but we must maintain our current nucleus of chapters. I want the foundation to become a major source of fraternity revenue. The foundation funds are dwarfed by the scholarship fund. I want to see this reversed."

"I believe our convention formats are going in the right direction. We are an undergraduate fraternity and must remain that way. Our most recent National Council meeting in Cleveland was a huge success because of undergraduate attendance.

"I am looking forward to the next four years because I have a lot to offer the fraternity," he concluded.

Calvin and his wife Ann live in Murrys ville, a suburb of Pittsburgh. They have two young sons.



Calvin L. Shipley

Alpha Phi Delta Foundation, Inc.

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 Mohawk Valley
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 Steubenville
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The '86 Convention — Lake Placid, NY

by Stan Raffa

This coming year we are going to Lake Placid for our 66th National Convention. For a welcome change, we learned of this while we still were attending our 65th! Several of us drove up there one Saturday morning to see what Lake Placid had to offer. After all, I for one hadn't been there in 40 years since the army gave me a 10 day furlough.

It's a great place. The Hotel we will stay at is a new one, the Hilton, built for the 1983 Winter Olympics. Overlooking famous Mirror Lake, they have all the accommodations we are used to: Indoor and outdoor pool, a large conviviality room which we can have exclusive use for parties or relaxation, boating, canoeing or sailing on the lake, golf and tennis right in town, and a large foyer where we can gather in the evening just to chat. They also have entertainment every night in the hotel lounge. There is also plenty of activity along the various crowded streets where you can shop for clothes, antiques and bric-a-brac. There will also be several activities to keep the ladies occupied this year. Bus and sight seeing tours will be arranged where you can see the sites and facilities that made the winter games famous. In short, we think and hope that it will be an ideal convention, and one you won't forget.

Conventions are what you make them. The more the merrier, obviously, and the more people that participate in them the more meaningful the convention becomes. We want all the Brothers and their families who made this last convention, and especially those who **did not**, to come back and join us in Lake Placid. You'll be going to a much more stylish place than you have been going to for several years, and we're sure that you will talk about this convention for years to come.



Scene of Lake Placid. Mirror Lake is in front, the Hilton Hotel is on the right. (Photo by Stan Raffa)

**1986 CONVENTION
Lake Placid, N.Y.
August 18 Through 22**



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Anyone graduating from high school, attending college or graduate school is eligible to apply for an APD scholarship.

For further information and an application mail the coupon below. The application deadline is June 30th.

(Last year \$7,500 was awarded in scholarships. This year's amount is yet to be determined.)

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THE '86 SCHOLARSHIP FUND

Rod Belsky Feted By Pittsburgh AC As Outstanding Alumnus Frank Fuscaldo of Psi Chosen Outstanding Undergrad

by John J. Russo

On March 7, 1986, 77 brothers were in attendance at the Pittsburgh Alumni Club's 23rd Annual Outstanding Alumnus Dinner. This year's honoree was Rodney Belsky, past Fifth District Governor and former alumni club president. Included as guests at the dinner were Rod's father and brother. His brother Mark is also a member of Alpha Phi Delta.

Rod pledged Alpha Phi Delta at Duquesne University as a member of Psi's Fall Pledge Class of 1971. As an undergrad, he was chapter president in 1974. He graduated from Duquesne in 1975, and immediately became a member of the Pittsburgh Alumni Club. He has been a very active alumnus ever since. In 1978, he became Fifth District Governor and held that position until 1981. During his tenure in office, he was able to participate in bringing in a new chapter for the Fifth District — Gamma Delta at Waynesburg. In 1981, he was elected as Vice-President of the Pittsburgh AC. He was in that office for two years and also was chairman of two PAC Dinner Dances during that time. In 1983, he became President of the Alumni Club. For two years he was the leader



ROD BELSKY
1986 PAC Outstanding Alumnus

of that group, and last year he was able to step down and relax for a while. It will only be for a while, because as winner of this year's Outstanding Alumnus

Award, he will be chairman of next year's dinner.

Professionally, Rod is employed at Mellon Bank in Pittsburgh. During his years as District Governor, Rod also attended night school for his master's degree. He earned his MBA in 1983 from Robert Morris College. He and his wife, Bobbi, have a two year old son, Luke.

The evening was quite a success. The attendance of 77 at the Holiday Inn was one of the largest ever for this PAC affair. Brother Belsky was roasted after dinner by several of his former classmates and his own brother Mark.

The evening was also an honor for another Psi brother. The 10th recipient of the Fifth District's Outstanding Undergraduate Award was Frank Fuscaldo. Frank is a graduating senior at Duquesne and also a past chapter president. He was roasted at the dais by current Psi chapter president Pete Klein, and he was honored as 15 of his classmates were present for the awards ceremony. Under Frank's leadership at Psi, the chapter was able to bring in 27 brothers in his year as president and grew to its present size of over 50 brothers.

Cleveland Convention Meeting Highlights

Trent Ciarrocchi, Chairman of the Scholarship Division of the fraternity, reported that the scholarship fund has grown to over \$115,000. The foundation received a \$10,000 donation from Brother James Giampiccolo (Theta chapter) to set up a memorial scholarship in his parents' name.

Michael G. Zerega reported on the APD Foundation (a separate entity of the fraternity), of which he is chairman. He defined the three entities of the foundation for the delegates. The three divisions are scholarship, housing, and the general area which embodies our cultural, educational and philanthropic goals. He pointed out that the fraternity only owns one house — the one at Gannon. However, the housing division is still a financial entity in that it can loan money to groups that want to buy a house for a chapter.

When the chapter reports were given, Michigan (Omicron) and Ohio State

(Xi) were pictured as being in trouble. Neither chapter had any pledges last semester, and both are having problems competing with the larger fraternities on campus. Penn State (Chi) is also in danger of going under. Their chapter house was sold last fall, and they also had no pledges. **The fraternity is looking for alumni help in the Columbus, Ohio; Ann Arbor, Michigan; and State College, Pennsylvania areas.** Appeal letters will be going out from Central Office this spring.

There has been a change at Central Office. Ron Sme has resigned his position as Executive Secretary. Joseph Rossi (Beta Phi) of Cape May, NJ, former Vice-President of Expansion, was appointed as new Executive Secretary. Central Office officially moved to Cape May in February. With this change, there is now a vacancy for the Expansion position.

The hosts for this meeting were Mar-

tin Rini, Fabian Ferreri and Ralph Musengo of the Cleveland Alumni Club, as well as the brothers of Gamma Epsilon chapter.

Paul Fabrizio chaired the legislative committee. An amendment was passed to hold the National Council meeting between January 15 and March 15. The summer meeting was to be the midyear Executive Council meeting. It was left open that a National Council meeting could be held whenever sixty days notice was given to all entities.

There will still be a National Council meeting at this summer's convention in Lake Placid. Elections of officers will be held at that time. Future elections will be held at the winter meeting.

A rumor was floating around Cleveland that the 1987 Convention is going to be held at the Sheraton in Toronto, Canada starting August 19.

CHAPTER CHATTER

PSI

Duquesne University

At approximately 50 brothers strong, Psi is still the largest chapter in the fraternity. Their fall pledge class brought in three new brothers.

This group had an active fall semester. They participated in Duquesne's annual Carnival by producing a skit show that came in third place. Their intramural football team captured the school championship for the second time in the past four years. In October, they participated in Pittsburgh's first Columbus Day Parade. And in November they again sponsored a couple in Duquesne's 13th Annual Dance Marathon which benefits muscular dystrophy. Amidst all this activity they had their usual parties and mixers.



Brothers from Psi chapter carry the banner in the First Annual Columbus Day Parade in Pittsburgh.

BETA BETA

Manhattan College

This chapter started the fall semester with 21 brothers. Their pledge class brought in five more.

BETA DELTA

Temple University

This group is trying to bounce back into an active entity. After being almost extinct in the fall of 1984, Beta Delta initiated 5 men last spring and took in seven more this past fall. Chapter president Rob Fortino has been assisted by the Delaware Valley Alumni Club and recent Beta Delta alumnus Randy Giancaterino. They still can use more support and the group is looking to get involved in fundraising and community projects.

BETA XI

New Jersey Institute of Technology

Winners of APD's Most Improved Chapter Award, Beta Xi came back from summer vacation with 16 brothers. The summer of 1985 was a fruitful one for the chapter in that their house was significantly remodeled and improved for better living and social conditions. During June and July the first floor chapter room and dance floor went under a beautification process. A second bathroom with a shower was installed in the basement and their bar and beer refrigeration system was completed with the addition of a sink in the bar complex. These improvements allow Beta Xi to better compete with the twelve other fraternity houses on campus offering student residences.

Beta Xi also played host over the summer when brothers from Gamma Delta visited the chapter. David Schreck is chapter president, and the fall semester pledge class realized one new brother.

BETA OMICRON

Youngstown State University

Beta Omicron returned with 23 brothers for the fall semester. Their pledge class brought in five more.

BETA RHO

Gannon College

This chapter also returned from summer vacation to an improved fraternity house. During the summer, the brothers painted the entire outside of the house. They used money from last spring's fundraisers and re-carpeted the entire first and second floors of the house. And they also had all the rooms on the second and third floor painted. Needless to say, the house looks marvelous and is a much better place to live.

Beta Rho started the fall semester with 27 brothers and had two more initiated. The chapter again hosted their annual spaghetti dinner last October 27th. Michael Thornton is chapter president.

BETA SIGMA

St. Francis of Brooklyn

Thirteen brothers returned last fall and five new men were initiated.

BETA PHI

Glassboro State

Beta Phi has been rejuvenated this semester. After having a rough year last year we have risen from the ashes and are on top once again here at Glassboro State.

Last year we lost our old house, which in turn caused the chapter to lose some brothers to inactivity. More brothers were lost to graduation and we only took on a total of three new brothers all last year. Everyone thought we were dead at Glassboro.

However, there were some brothers who kept the faith. Lead by President Pete Price, the 10 remaining actives (of which 5 and Pete are seniors) managed to bring success back to Beta Phi.

First, the chapter got a new house in a great location. Some brothers gave up more comfortable living arrangements so that the chapter could have a house. The new house formed the foundation we needed to have a good rush. Thanks to all our hard work we are starting the pledge period with 20 pledges lead by pledgemaster Howard Beder.

The new executive board has instituted new organizational objectives. Some of these have already been realized by the acquisition of the house and the large pledgeclass. In addition the chapter has made strides in improving our image on campus both with other Greeks and the college itself.

Financially, the chapter is trying to raise money to payoff national the large debt left over from last year as well as the new per capita for this year. A budget has been drawn and fundraisers are in the works including an Atlantic City casino trip and a slave auction. The APD happy hour every week is fast becoming an institution among students.

Socially, the chapter had its 7th year anniversary semi-formal on Sept. 27th. A costume party is planned for Halloween as well as the traditional Thanksgiving day dinner and Christmas semi-formal. The chapter will also be involved with homecoming Oct. 5th by building a float with our little sisters and Delta Zeta sorority. In the spring we are planning a Valentine's Day semi-formal, the APD-TKE Spring Picnic, and our end of the year formal.

Beta Phi is always interested in having activities with other chapters. We invite brothers from other chapters to

CHAPTER CHATTER

come to any of our events or just to stop by anytime.

On a more personal note we are happy and proud to announce the engagement of our president, Pete Price to the president of our little sisters, Chris Setaro.



Beta Phi's new fraternity house.

GAMMA DELTA

Waynesburg College

Sixteen brothers returned to school in the fall. In October, the brothers sponsored a booth (Dime Pitch and Ring Toss) at the school's second annual Oktoberfest celebration. In Homecoming activities, the chapter made a "Cowboys and Indians" float; and though it didn't win a prize, it was one of the better floats in the parade. Brother Dean Klimas was crowned as Homecoming King, and brothers Doug Campbell and Sam McCollum were also attendants.



Fall initiation at Gamma Delta with eight alumni/National Officers present.

In November the chapter brought in one new brother at an initiation that had four National officers and four other alumni present.

December found the chapter participating in their most meaningful activities. The brothers collected money for the Cancer Society at area shopping centers on one weekend. The following weekend they were back out collecting for the unemployed of Greene County.

Elections were held at the last meeting in December and Lou DeMola was elected as President to lead Gamma Delta in 1986.

GAMMA ZETA

Villanova University

The brothers and alumni of Gamma Zeta enjoyed Villanova's Homecoming activities. The chapter's annual cocktail party, attended by close to 60 couples, is becoming quite a popular tradition. The tailgate the following day and the party which followed were also successful.

Homecoming is not the only tradition growing at Gamma Zeta. The chapter is continuing the tradition of academic achievement begun by the brothers in 1982. Improving upon its second place showing from the previous year, the brothers achieved the highest GPA of any fraternity at Villanova. In addition, many of the brothers were recognized

by organizations for their academic performance. Andy Walton and John Cavuto were chosen for admission to Phi Kappa Phi, the national honor society for those students in the top 5% of their class. Chapter president Larry Wirth was chosen for the prestigious Order of Omega, the national honor society for Greeks. Brother Cavuto was also chosen for Who's Who, and Mark Rupprecht has been nominated for it this fall. Brother Walton also received the Brother Camillus Casey Award from the APD Scholarship Foundation.

Pledgemasters Andy Walton and Tim Mullen brought in eight new brothers in the fall pledge class. Twenty-nine brothers started back at school last fall.

The brothers of Gamma Zeta were visited in the fall by a group of brothers from NJIT (Beta Xi).

The chapter is raising money this year by raffling off two tickets to Fort Lauderdale for spring break. The chapter hopes to use its profits from this to subsidize fraternity purchases, help with service projects and pay national per capita.

Of interest to alumni is the formation of the Gamma Zeta Alumni Club.

Contributions from Rick Ley, Mark "Stony" Rupprecht, Joe Rossi, Michael J. Thornton, David M. Schreck and John Russo. Note to undergrads: Send your chapter newsletters, articles on events and happenings, and fraternity pictures to the Kleos editor.

Caps, posters, bumper stickers and buttons are available from Joe Rossi. The caps are \$6 through the mail and the other items are free. Joe is considering ordering APD pennants. If you're interested in a pennant, drop him a line. (See address on page 2.)

WANTED:

Chapter Consultant For 1986-87

The fraternity is seeking candidates for the position of Chapter Consultant for the 1986-87 school year. This is Alpha Phi Delta's only paid position. Any brother who has already graduated (or will by this summer) is eligible to apply. Applicants must be willing to visit all undergraduate entities during the school year. In addition to traveling, other duties of the job include consulting with chapter officers on chapter management, corresponding with National Officers, and assisting with expansion.

Any brother interested in this position is asked to contact National President Richard Primiano at 1303 Jonathan Lane, Marlton, NJ 08053. This position needs to be filled by September 1.

The Role Of Fraternities And Sororities

by James H. Daughdrill, Jr.
President, Rhodes College, Memphis, TN

My positive feelings about fraternities and sororities derive from my own good experience in college as a fraternity member and from lifelong friendships formed in that fraternity. Now, after nearly thirteen years as a college president, I realized that I had neither identified the ideals of the Greek organizations nor analyzed my present support of the Greek system.

So I wrote to the national headquarters of several fraternities and sororities and asked them, "What is the purpose and role of your sorority or fraternity?"

The answers I received from them were thorough, thoughtful, and articulate. From their replies I compiled eight common reasons for fraternities and sororities, and I obtained permission to quote them without reference to a particular sorority or fraternity.

One purpose listed by the national organizations is that of **sharing relations**. By providing an "extended family relationship, membership makes the adjustment to college easier and quicker. A big sister is a special friend who helps in this early adjustment and is a special person to whom a new student can turn." . . . "The Greek institutions provide a sense of belonging and identity for each individual member." . . . "Each fraternity and sorority provides close personal friendships, which endure over a lifetime." . . . "Fraternity is living and working and enjoying life with one's friends. The four year experience will be invaluable to the individual in his dealings with people the rest of his life. One learns to be an individual and at the same time relegate his doings to those of society."

A second purpose of fraternities and sororities is **increased loyalty to Alma Mater**. "The loyalty developed in Greek institutions allows both alumni and undergraduates to work together to renew relationships to the organization and the college." . . . "Statistics show that fraternity members are the largest contributors and supporters of their **Alma Mater**." . . . "For the college, fraternities play a significant role in maintaining a sense of identity and friendship for members which translates into loyalty to the institution when they become alumni."

A third purpose of fraternities and sororities is **to provide social activities**. "The college fraternity often provides a core social activity on campus, provides the driving spirit behind many extra-curricular activities, and gives the institution a sense of spirit." . . . "The benefits of the Greek system include sponsoring events for the entire campus."

A fourth purpose is **service projects for the betterment of mankind**. "The sorority teaches the importance of service to the community and the college. Greeks support numerous and varied philanthropic endeavors, serve as scout leaders, as volunteers in hospitals, nursing homes; sponsor clean-up-paint-ups for parks, homes, and often adopt a family." . . . "Virtually all national fraternities and sororities support national philanthropic projects. These include cancer research and the National Humanities Center," . . . "research grants for a cure for arthritis, and many others."

A fifth purpose, and one cited by all organizations as one of its most important purposes, is **to develop intellectual vitality**. "Self-discipline and supervised study are cornerstones of Greek organizations and develop a solid reputation for acceptance on campus. The atmosphere of chapters fosters intellectual ideas." . . . "Fraternities and sororities promote high academic standards and achievement by providing programs in time budgeting, how to study, take an exam, etc." . . . "Sororities are firmly grounded in the precept that, above all else, commitment to academic work is the essence of the student's role at her selected college. This precept is placed into action through active scholarship programs, ranging from study hours to tutorials, from special help to orientation sessions. Sorority chapters further augment the efforts of the college itself by carefully orienting new pledges and members to resources available through the college, such as the counseling service or college tutorial center. Additional support materials and awards incentive programs are often provided from the national level as well."

A sixth purpose for fraternities and sororities is **to provide outlets for**

inter-college associations and friendships. "Greek membership allows undergraduates to share ideas with students on other campuses. Each fraternity and sorority has leadership conferences, both on a regional and national level, to build undergraduate programming and professional guidance for leaders in each chapter." . . . "Fraternity membership provides a support system not only during college but beyond through Collegiate Chapters, alumnae chapters, national publications and networking programs".

A seventh purpose is **to provide guidance for moral and ethical growth**. "Members learn to take responsibility for conduct and behavior of members and to handle problems which may arise through proper and fair procedures, always providing due process." . . . "The fraternity joins with the College in setting reasonable standards for comfort, safety, and acceptable behavior." . . . "Anti-social behavior, lack of social discipline and gross social activity under the pretense of boosting college spirit must not be tolerated. Fraternity members should be committed to helping each other become more humane, competent, responsive, mature and committed to the development of awareness and understanding of the individual and the environments in which he lives." . . . "Each group has its individual ritual, but all of these rituals have the common thread of high ideals and honor. Sororities systematically challenge members to implement those ideals in everyday life."

The eighth purpose stated for fraternities and sororities is **to provide opportunities for leadership**. "The students involved in a college fraternity enjoy a sense of shared responsibility, self-governance, and financial self-sufficiency." . . . "Members learn leadership and followership." . . . "Chapter management and organization provide a climate for development of leadership skills and related areas of personal growth. Systematic officer training workshops provide know-how and personal skills. Goal-setting sessions at chapter meetings spill over to personal goal-setting even years after college. Leadership positions in

(continued on page 9)

CORNERSTONES OF ACHIEVEMENT

by Glenn T. Boyles

A 1985 Roper Poll surveyed almost two thousand adults to determine which of the following qualities they considered most important to achieving success. The respondents were asked to select from: hard work, creative ability, intelligence, aggressiveness, and knowing the right people. When all the replies were recorded and tabulated; aggressiveness, intelligence and knowing the right people were selected to be most important almost three times more frequently than were hard work and creative ability!

Before you decide to act more aggressively, become more intelligent and meet the right people, let's take a real close look at these three qualities and first determine if you should more appropriately define them.

- **Aggressiveness** — You should NOT behave in a hostile manner that spawns a desire in others to thwart your efforts, or act as if a ruthless desire to dominate other people motivated you. You should project an "enterprising" quality; i.e., a willingness to persist with your planned activities with determination, initiative, energy and enthusiasm. Think of aggressiveness as a composite quality — an "iron clad" desire to achieve your objective, driven by a well defined sequence of steps and contingencies to reach that objective.

- **Intelligence** — The intelligence necessary for success is another composite quality. A specialized, technical knowledge base and the related, practical experience are important; but are certainly not the only intelligence necessary for success. An ability to establish and maintain relationships (particularly with those people you are not overly fond of!); an ability to make your superiors or clients aware of your potential performance level; an ability to "read" or "get a feeling for" people and situations; as well as a knowledge of your own strengths, weaknesses, and preferences are also "intelligence". The more creatively and efficiently you combine your work related knowledge with your innate intelligence, the more rapid your progress will be.

- **Knowing the Right People** — The single, most frequently selected quality necessary for success was knowing the right people. It was selected twice as often as was either creative ability or

hard work, and one-half again as frequently as was aggressiveness or intelligence. Although the personal attribute in the survey was phrased as "knowing the right people", it would be of greater benefit to you if you were to think of it as "making the right people aware of my knowledge and abilities". This change in wording will emphasize your objective, and remind you to be aware of opportunities to demonstrate your "aggressiveness" and "intelligence".

Don't fall into the rather subtle trap of not recognizing that creative ability and hard work are important to success — they are! The Roper Poll also neglected to consider the following factors: self confidence, planning, attitude, persistence, interpersonal relations ability, discipline, time management, risk taking, intuition, image and luck — to mention a few!

Each of us has a unique combination of strengths and weaknesses. Objectively review the role each of the forementioned success "qualities" will play in your own plans. As you consider each one, also evaluate your level of proficiency in similar and related qualities. Recognize that your plans will determine which qualities are most important. Immediately, begin looking for opportunities to use your more important, stronger attributes. When appropriate, substitute stronger qualities for weaker ones. This will help you to build a momentum that can carry you over the slower periods you will experience in the future.

Success is not a destination, but rather a journey. How well you know yourself, how quickly you recognize and develop your weaknesses, how efficiently you use the resources at your disposal, and how persistent you are will determine how far down the road you get and how long it takes you.

Cleveland Convention

(continued from page 1)

and September 10 since 1925. "Sixty-one conventions," he said "stand as precedent against this change without going through legislation."

Valeriano spoke again saying, "the constitution is vague in whether more than one National Council meeting is allowed during the year."

At this time Joe Cassano of Beta Phi chapter spoke for the undergrads. He said, "The undergrads came to have a meeting regardless of red tape."

Bob Palumbo, Sixth District Governor, spoke next against the change. He noted, "The constitution states that a midyear meeting be held in January or February for an Executive Council Meeting. Just having this discussion is improper."

After much more discussion, a motion to adjourn was made and seconded. The feeling was that if the delegates adjourned, the National Council meeting would not be held and only an Executive Council meeting would continue. (Under an Executive Council meeting only the officers of the fraternity participate. No legislation can be brought up at this meeting, and delegates from the chapter have no official say in any discussions.) This motion was brought up for a vote and was defeated 27 to 17. With that vote the first ever winter National Council meeting was convened.

(See related article on page 5)

Fraternities And Sororities

(continued from page 8)

undergraduate chapters increase personal self-confidence and readiness to enter the job market."

The Greek system ideals were summed up in a letter sent to me by an executive director of one of the national fraternities.

"In a good fraternity, the individual learns to cooperate. He struggles, he fights, he debates, he is constantly frustrated by attitudes he perceives in others. He compromises, he shares, he loves, he is constantly awed by the generosity he perceives in others."

"In a good fraternity, one can learn how other people's mind work. This experience gives a man the skills, wisdom, and perception to deal with life, things that are likely to be great assets in dealing with the awesome challenges ahead."

REMEMBER ALPHA PHI DELTA IN YOUR ESTATE PLANNING.

Your legacy can live on through the good of the Alpha Phi Delta Foundation or Scholarship Fund. A bequest in your will can help to give continuance to the cause of our foundation in giving scholarships to worthy students.

The Fraternity Scoop:

After 1,900 years, five brothers of the **New York Alumni Club** finally succeeded where Ceasar and all his legions failed: they penetrated Hadrian's wall and set up a camp, otherwise called a booth, at the City of New Rochelle's Festival of Nations. They claimed they were trying to assist the VP for Cultural Affairs by studying anthropology, specifically the ancient celts of Scotland.

As a matter of fact, they were running a Scottish booth to benefit the Brother Camillus Scholarship Fund, an award of the National Scholarship Fund. They sold such exotic items as shortbread, imperial mints, All Sorts licorice, McEwans Ale and ginger beer, along with a selection of Scottish souvenirs and hand-crafted items.

One of the highlights of the day was meeting with a student from Manhattan College who is now convinced Beta Beta Chapter of APD is a must for him to join.

The brothers were working the booth read like a who's who of APD and the Third District: PNP Stan Raffa (VP Alumni Affairs), Ron Sme (Executive Secretary), Joe Derrico (Past 3D Governor), Rich Esposito (3D Assistant Governor) and John Wetzel (President, NYAC). Assisting them were Lorri Derrico and Viola Jansen (a woman's touch is always necessary).

The day, however, was marred by torrential rains, heavy winds (they never lost their canopy) and tornado threats. This did cut deeply into the profits, but they have already vowed to do it again, next year. The NYAC never says die. For their work on this festival, **John Wetzel** was presented with an official commendation for the NYAC-APD from the City of New Rochelle.

* * * * *



PNP Mike Zerega and PAC President Ray Sasselli represent APD in Columbus Day Parade.

The **Pittsburgh Alumni Club** and **Psi Chapter** participated in the city of Pittsburgh's first annual Columbus Day Parade this past October. **Ray Sasselli**, PAC President, and **Mike Zerega**, Past National President, both rode in an open air car representing Alpha Phi Delta.



The Brooklyn Alumni Club Softball Team

The Fraternity Scoop is a regular feature of the KLEOS in response to reader demand. Contributions to this column can be sent directly to the KLEOS Office, 201 Verdant Street, North Huntingdon, PA 15642. Photographs are also encouraged.

Brooklyn Alumni Club Softball Team Enjoys Ongoing Story Of Success

by Emil Coscarelli

For the past decade, The Brooklyn Alumni Club has proudly represented Alpha Phi Delta in The Staten Island Softball Association. Many alumni from Beta Sigma, Theta Beta and Beta Eta have displayed their athletic talent since the team was formed in 1976. Games are played weekly from April until August and are frequently coupled with lively fraternal social events after the action on the field.

Last season the team stormed to an 11-7 record and finished as one of the top teams in the league. One of the major reasons that the team has steadily improved its performance during the past few years has been the ability of the coaching staff to utilize the talent of all players to their fullest extent. The team will continue to prosper in the future as numerous rookies have augmented the predominantly veteran lineup.

The twenty five alumni who participated supplied many dramatic moments throughout the season, much to the delight of the spectators who supported the team. Each game was truly a family affair as the team was frequently accompanied by a rather large and enthusiastic cheering section composed of wives, girlfriends and relatives of the players.

Every brother who has had the privilege of being associated with this team throughout its existence will agree that fraternalism, athletic success and lots of fun are the key ingredients that have made this team an ongoing success and a true credit to the winning tradition of Alpha Phi Delta!

* * * * *

Charles Ragusa, Beta Eta '76, has been named as The Man of The Year by the Bensonhurst (New York) Community Council. Additionally, this year Charlie was appointed Brooklyn Co-ordinator of the re-election campaign for New York Governor Mario Cuomo.

FACES IN THE CROWD CONVENTION 1985 REVISITED



Members of the Pittsburgh LAAPDA present a donation to Trent Ciarrocchi for the Scholarship Fund.



Trent Ciarrocchi giving scholarship report while former Executive Secretary Ron Sme (Left) and Convention Chairman John Palermo (Right) listen.



Jimmy Lentini of the Brooklyn Alumni Club is caught relaxing after dinner at the Grand.



Charles Fiore directing a handicapped tourist on the Atlantic City bus trip.



Santo Barbarino doing an oriental imitation while Lou Carbone of the B.A.C. looks on.



The Pittsburgh Alumni Club makes a \$2,000 donation to the Scholarship Fund.

**Be A Part Of The Fun This Year.
COME TO THE '86 CONVENTION IN LAKE PLACID!**

Jim Giampiccolo Honors His Parents With Gift To Fraternity

The Alpha Phi Delta Scholarship Fund received its largest donation ever from an individual. Brother Jim Giampiccolo, Theta '40, donated \$10,000 to the Fund to start a new scholarship. An annual scholarship will be awarded in memory of Jim's parents and will be known as the "Carmelo and Carmela Giampiccolo Scholarship Award." Donations of \$10,000 or more are large enough to generate interest value to allow an annual scholarship to be given out in the donor's name. In the past, all such donations have been from groups.

*Jim and his wife Theresa live in Santa Ana, CA. Jim is a member of our newest alumni club, the Southern California Alumni Club. He graduated from New York University in 1941 and later went west to California. Today he is a highly respected and successful businessman. He was included in the 1982-83 edition of Who's Who in the West. At the request of **The Kleos**, Brother Jim sent in the following article on his background.*

My parents were Carmelo and Carmela, nee Ruggiero, Giampiccolo. They emigrated from their native city of Ragusa, Sicily to New York City in the period 1909-1912. They were typical of the masses who immigrated to the United States with the hope of improving their lot in life. They met and were married in New York City and settled in a tenement house on the Lower East Side of Manhattan. I was the last of their three children and was born in the flat on September 9, 1920. By modern standards, this area would be termed a ghetto but, fortunately, we were blissfully ignorant of this fact so we were able to enjoy a happy childhood.

I attended the New York City public schools and graduated from Stuyvesant High School before matriculating in the College of Engineering at New York University. It was at this juncture that I first became aware of Alpha Phi Delta. I was asked to pledge but was unable to do so because of severe personal financial strictures. I did, however, become friendly with the brothers in my classes, i.e. Emil Grancagnolo, G. Vincent Amico and the late Tony Cravero. These brothers were instrumental in my pledging and being initiated during my Junior year, 1940. My exposure to our Fraternity led to a greater awareness of brotherhood and the



Jim and Theresa Giampiccolo

feeling that we were not alone — essentially, this was a replication of the feeling that had resulted in the formation of Alpha Phi Delta at Syracuse University.

The year 1940 was momentous to me for another reason; I met my wife-to-be, Theresa Speciale, at an Italian Club dance in Hunter College. She was an Italian major and earned her B.A. at Hunter College and her M.A. at New York University. We were married on August 6, 1944 and shall be celebrating our 42nd anniversary next August. We have three children: James Jr., Louise and Laura.

I graduated from NYU in June, 1941, with a B. of Aero Eng. degree and went to work at the Naval Aircraft Factory in Philadelphia. World War II had broken out and I spent the war years at Grumman Aircraft in Bethpage, N.Y. These were followed by employment at Republic Aviation, Farmingdale, N.Y. and Piasecki Helicopter Corp. (now the Vertol Division of Boeing) in Morton, PA. During this period, it became increasingly evident to me that my goals in life would not be achieved in the aeronautical engineering world. The individual recognition that I sought could only be realized where personal efforts and results were readily visible. With this in mind, I began considering the career options available to me.

In 1951, there was offered to me the opportunity to be a sales engineer for a company in the electronic connector industry. I accepted the position because it enabled me

to utilize my engineering education and to develop my sales and marketing skills. The company was Cinch Manufacturing Corp., headquartered in Chicago, but I was based in their New York office. Personal recognition began to accrue as I had hoped for, but I also became aware that the rigors of the eastern winters were more than I wished to bear, so I requested a transfer to California. The request was granted and in August 1965 we moved to Southern California. For New Yorkers of Italian ancestry this was an intensely traumatic experience, but we survived.

We now encountered another difficulty; Cinch Mfg. had been just taken over by TRW, Inc. It soon became apparent, in the time-honored custom of corporate mergers, that what had been a familial corporate relationship was going to degenerate into a cold, impersonal bureaucratic world. My Sicilian temperament would not permit me to accept what I considered intellectual enslavement. So, in early 1968 I resigned to start my own business which we called JOLO Industries (derived from my name Jim Giampiccolo). Our products were to be electronic connectors.

And there we were in March, 1968. A company name, very limited personal assets to fund the business, no partner or investors to help, and three children either in or en route to college. Undaunted, we began operating from our home. My wife was the telephone operator, secretary, and anything else she could do, and I was the general factotum — chief engineer, sales manager, inspector, etc. Long, long hours every week, never stopping even to consider the possibility of failure. Italian legend credits the Calabrians with being hard-headed, well, we know of at least one Sicilian who is equally obdurate. Without belaboring the point, we persisted in our efforts and survived what seemed then to be insurmountable difficulties. Through God's beneficence, we have prospered and live a comfortable life in California.

We would like to think that we have not forgotten our forebears. Certainly, it was in recognition of their many sacrifices that we established the scholarship fund in memory of my parents. We would like to believe that our friends have not been forgotten, either, but that is something only they can attest to.

ALPHA PHI DELTA FRATERNITY

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